UNIVERSITY OF MADRAS
B.B.A. DEGREE PROGRAMME IN BUSINESS ADMINISTRATION
SYLLABUS WITH EFFECT FROM 2023-2024

Subject Code	Subject Name	Category	L	T	P	O	Credits	Inst. Hours	Marks CIA	Marks External	Marks Total
250C4B	**BUSINESS REGULATORY FRAME WORK**	Core	Y	-	-	-	5	5	25	75	100

Course Objectives	
CLO1	Explain Indian Contracts Act
CLO2	Understand Sales of goods act& contract of agency
CLO3	Understand Indian Companies Act 1956
CLO4	Understand Consumer Protection Act – RTI
CLO5	Understand Cyber law

UNIT	Details	No. of Hours	Learning Objectives
I	Brief outline of Indian Contracts Act - Special contracts Act	15	CLO1
II	Sale of goods Act - Contract of Agency	15	CLO2
III	Brief outline of Indian Companies Act 1956.- kinds-formation-MOA-AOA- Prospectus- Appointment of Directors- Duties-Meeting- Resoultions-Winding up	15	CLO3
IV	Consumer Protection Act – RTI	15	CLO4
V	Brief outline of Cyber laws – IT Act 2000 & 2008	15	CLO5
		75	

Course Outcomes		
Course Outcomes	On Completion of the course the students will	Program Outcomes
CO1	Explain Indian Contracts Act	PO1,PO3,PO6,PO8
CO2	Understand Sales of goods act and Contract of Agency	PO1,PO2,PO3,PO4, PO5,PO8
CO3	Understand Indian Companies Act 1956	PO3,PO4,PO6,PO8
CO4	Understand Consumer Protection Act – RTI	PO1,PO2,PO3,PO6, PO7,PO8
CO5	Understand Cyber law	PO1,PO3,PO6,PO7, PO8

Reading List	
1	Tulsian.P.C Business Law (2018) Third Edition, McGraw Hill Publications
2	Pillai R S N, Bhagavati, Business Law, Third Edition, Sultan Chand
3	N D Kapoor(2019), Elements of Merchantile Law, Sultan Chand & Sons
4	Constitutional Law – Dr. M.R. Sreenivasan&Ananda Krishna Deshkulkarni
5	Business Law (Commercial Law) – Dr. M.R. Sreenivasan
References Books	
1	Business Regulatory Framework, Sahitya Bhawan Publications Revised, 2022.
2	Business Regulatory Framework, Garg K.C., Sareen V.K., Sharma Mukesh, 2013
3	Business Regulatory Framework Pearson Education India, 2011
4	Bare Acts- RTI, Consumer Protection Act
5	Business Regulatory Framework **, Dr. Pawan Kumar Oberoi, Global Academic Publishers & Distributors, 2015**
Web Resources	
1	https://www.gkpad.com/sachin/06-22/bcom-Business-Regulatory-Framework -l.html
2	http://www.simplynotes.in/e-notes/mcomb-com/business-regulatory-framework/
3	https://www.studocu.com/in/course/mahatma-gandhi-university/business-regularly-framework/51661
4	International Journal of Law (lawjournals.org)
5	https://www.himpub.com/BookDetail.aspx?BookId=1936&NB=&Book_TitleM=%20Business%20Regulatory%20Framework

Methods of Evaluation		
Internal Evaluation	Continuous Internal Assessment Test	25 Marks
	Assignments	
	Seminars	
	Attendance and Class Participation	
External Evaluation	End Semester Examination	75 Marks
	Total	100 Marks
Methods of Assessment		
Recall (K1)	Simple definitions, MCQ, Recall steps, Concept definitions	
Understand/ Comprehend (K2)	MCQ, True/False, Short essays, Concept explanations, Short summary or overview	
Application (K3)	Suggest idea/concept with examples, Suggest formulae, Solve problems, Observe, Explain	
Analyze (K4)	Problem-solving questions, Finish a procedure in many steps, Differentiate between various ideas, Map knowledge	
Evaluate (K5)	Longer essay/ Evaluation essay, Critique or justify with pros and cons	
Create (K6)	Check knowledge in specific or offbeat situations, Discussion, Debating or Presentations	

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Mapping with program outcomes

	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8
CO 1	S	M	M	M	S	S	L	S
CO 2	S	M	M	M	S	S	L	S
CO 3	S	M	M	M	S	S	L	S
CO 4	S	M	M	M	S	S	L	S
CO 5	S	M	M	M	S	S	L	S

S-Strong   M-Medium   L-Low

CO-PO Mapping with Programme Specific Outcomes (Course Articulation Matrix):
Level of Correlation between PSO's and CO's

	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5
CO 1	3	3	2	3	3
CO 2	3	3	3	3	3
CO 3	3	3	2	3	3
CO 4	3	3	3	3	3
CO 5	3	3	3	3	3
Weightage	15	15	13	15	15
Weighted percentage of Course Contribution to Pos	3.0	3.0	2.6	3.0	3.0